

Client Interaction Debrief:

Date:
Client:
Cell:
Email:

Step: GREET__ APPRAISAL/FACT FINDING__ PRESENT/DEMO__ FIGURES__
CLOSE__ DELIVER__

What Happened?

What Worked?

What Didn't?

Objections/Stalls:

What was learned? What will I do better next time? What Close would have helped?

Segments From Cardone On Demand Watch to Help:
